

87th Annual Meeting

March 22, 2022
Silverton Branch




GREATER CINCINNATI CREDIT UNION

ESTABLISHED 1935

**OUR
MISSION:**

To provide safe, economically sound, competitive financial services to meet the needs of members in an efficient, convenient and personalized manner.

 By members' choice, your deposits are insured by American Share Insurance up to \$250,000 per account.
This institution is not federally insured, and if the institution fails, the Federal Government does not guarantee that depositors will get back their money.
MEMBERS' ACCOUNTS ARE NOT INSURED OR GUARANTEED BY ANY GOVERNMENT OR GOVERNMENT-SPONSORED AGENCY



GREATER CINCINNATI CREDIT UNION

ESTABLISHED 1935

NORTH COLLEGE HILL • 6899 Hamilton Ave. • Cincinnati, OH 45224

WESTWOOD • 3287 Werk Road • Cincinnati, OH 45211

SILVERTON • 7221 Montgomery Rd. • Cincinnati, OH 45236

MASON • 7948 Mason Montgomery Rd • Mason, OH 45040

87th Annual Meeting Agenda

Business Meeting

1. Call to Order.Harriet Russell, President
2. Pledge of AllegianceJoyce Hooks, Vice President
3. Roll Call of Directors.Charles Dick, Secretary
Determination of Quorum
4. Minutes of 86th Annual Meeting (Written)
5. Reports (Written):
 President's Report of the Directors
 Treasurer's Financial Report
 Loan Officer's Credit Report
 Security Officer's Report
 Audit Report
6. Unfinished BusinessHarriet Russell
7. New BusinessHarriet Russell
 Nominating Committee
 Report of AttorneyWanda Jones
 Oath of OfficeWanda Jones
8. Adjournment

BOARD OF DIRECTORS

Harriet Russell
President

Charles Dick
Secretary

Ken Mason
Director

Joyce Hooks
Vice President

Cear Baggett
Director

Judy Meiering
Director

Elaine Murphy
Treasurer

Wanda Jones
Director

Anne Pinnau
Director

EX-OFFICIO MEMBERS

Garnet Ingram
Ex-Officio

Brad Smith
Ex-Officio

Josh Adams
Ex-Officio

Board Members Emeritus

Ruth Clephane

Sam Grace

Leonard Penn

President Harriet Russell called the meeting to order at 5:01 P.M. and declared a quorum to be present as 43 members were in attendance.

Vice President Hooks lead the group in the Pledge of Allegiance.

Charles Dick, Secretary, called the roll of the Directors, Members Emeritus and Ex-officio Committee. The roll call indicated that nine directors and two of the ex-officio committee were present.

Harriet Russell presented the written 85th Annual Meeting minutes. It was duly moved and seconded to approve the minutes. Motion carried.

President Harriet Russell then gave the Report of the Directors printed in the agenda.
A motion to approve the written Report of the Directors was duly moved and seconded. Motion carried.

The Treasurer's Financial Report was presented by Treasurer Elaine Murphy.
A motion to approve the Treasurer's Report, with verbal comments by Treasurer Elaine Murphy was duly moved and seconded. Motion carried.

The written Loan Officer's Credit and Lending Report by Chief Lending Officer Dan Conroy.
A motion to approve the Credit and Lending Report was duly moved and seconded. Motion carried.

The written Security Officers Report by Security Officer Alan March.
A motion to approve the written Security Officers Report was duly moved and seconded. Motion carried.

A motion to approve the written Audit Report and Auditors opinion from Whitmer and Co., with verbal comments by Garnet Ingram, was duly moved and seconded. Motion carried.

President Harriet Russell asked if there was any unfinished business. None was offered.

President Harriet Russell asked if there was any new business. None was offered.

As chairperson of the Nominating Committee, Joyce Hooks presented the written report of Mr. Tim Burke, Esquire Attorney At Law of Manley Burke, supervisor of the election. Mr. Burke reported that there were only three self-nominations submitted for three positions, so no election was necessary. President Harriet Russell asked for a motion to approve the report of the attorney. It was duly moved and seconded to accept the report, nominations, and results. Motion carried. She then declared Wanda Jones, Anne Pinnau and Elaine Murphy reelected. President Russell then administered the Oath of Office, required by Ohio law, to those elected.

Meeting Adjourned at 5:20 P.M.

Respectfully Submitted,

Charles T. Dick, Secretary

Harriet Russell, President

GREATER CINCINNATI CREDIT UNION 2021 REPORT OF THE DIRECTORS

The purpose of Greater Cincinnati Credit Union since 1935 has been to provide safe, economically sound, competitive financial services to meet the needs of members in an efficient, convenient, and personalized manner.

We've been through two anniversaries during a pandemic that continues to challenge us all. Through it all, our Credit Union stayed strong for our members and true to our mission. As we meet today, for our Annual Meeting and our 87th anniversary, I can proudly state that we are still serving our purpose.

2021 was like 2020, as we again persevered through a tough environment, while still recognizing opportunities and seeing the hope for a great future. The seasoned staff and leadership have worked hard to ensure the Credit Union prospers for its members.

Without you, the loyal and dedicated member, our achievement of success would never have been possible. Our industry offers many financial service options to the consumer, and our appreciation cannot be expressed enough for our members trusting the Credit Union over the rest. I am extremely proud of the current state of the Credit Union and the products and services we offer to our members to ensure their continued financial success, and I look forward to new and innovative products in the future.

Let us look forward to the bright future of Greater Cincinnati Credit Union, and rest assured we are in good hands. Thank you.

Harriet Russell
Board President

GREATER CINCINNATI CREDIT UNION 2021 TREASURER'S REPORT

As we continue to move forward in all facets of our lives, including in our economy and in our Credit Union, I am happy to report that Greater Cincinnati Credit Union delivered strong financial results in 2021. We recorded a net income of \$224,574. The Credit Union saw an increase in deposits of 9.2%, a total increase of over \$10.5 million, which increased total assets to over \$135 million.

It's old news that economic downturns are difficult to predict, and none of us predicted an economic boom for 2021, but our years of prudent management helped us persevere. We continued to make quality loans in 2021, and we were able to grant over \$14 million in loans to members. Our investment approach of purchasing corporate CDs from other insured financial institutions to reduce the impact of the lower rate environment, has us positioned well. We maintained our healthy investments for a total CD investment portfolio of nearly \$32 million.

Technology is always improving and changing, we continue to be vigilant with our IT security and we have continued to update our IT infrastructure. The main priority is to protect our members data while allowing them to have access to their accounts 24 hours a day, 7 days a week through our home banking products.

Our continued improvement as an organization is due to the hard work and dedication of our Board of Directors and Staff. In 2022, we will continue emphasizing loan growth, and we are committed to providing the best service possible and innovative products to every member of Greater Cincinnati Credit Union.

Elaine Murphy
Treasurer

GREATER CINCINNATI CREDIT UNION 2021 CREDIT AND LENDING OPERATIONS REPORT

For the operating year 2021, the Credit Union processed 1,405 loan applications, including Visa Credit Cards, and approved 804 or 57%. The total dollars disbursed for all loans was \$14,345,418.

Included in the total loans disbursed are the following:

- 37 First Mortgage Loans totaling \$5,813,960.
- 12 Home Equity Loans/Line of Credits totaling \$249,000.
- 118 Indirect RV Loans from our local dealerships totaling \$3,680,423.
- 137 Direct Member Auto, Motorcycle & RV Loans totaling \$3,348,822.
- The remaining \$1,253,213 was comprised of personal loans and Visa Credit Cards.

Members borrowing overall in 2021 decreased by \$4,673,268 or 24.6%. Fewer Mortgage loan closings and Indirect RV Loans in 2021 were major contributors to the decrease. The loan approval rate of 57% was a decrease of 3% from the previous year 2020.

Losses resulting from delinquencies, bankruptcies and deceased member accounts decreased by 40% in 2021. The Board of Directors approved the charge off of \$103,015 in loans in 2021. These results can be attributed to quality loan underwriting and excellent collection efforts by our Credit Union staff. Once again, this represents one of the lowest annual losses in the past 10 years. The Credit Union also recovered \$56,453 of previously charged off loans in 2021.

WE HAVE COMPETITIVE INTEREST RATES!

APPLY FOR A LOAN TODAY!

Stop by one of our 4 locations and complete a loan application or visit our website at WWW.GCCU.ORG and apply online. If you need more information, please call 513-559-1234 Ext 1111, and speak with one of our loan representatives.

**Patty Deidesheimer
Director of Lending**

GREATER CINCINNATI CREDIT UNION 2021 SECURITY OFFICE REPORT

Overall, the year 2021 was closer to normal than 2020. The disruptions caused by COVID-19 were reduced as the year progressed. GCCU continued to allow patrons to wear masks in its lobbies. However, the requirement to temporarily remove masks upon entering was dropped in 2021.

GCCU updated and upgraded much of its security camera system at the beginning of 2021. The system is used daily to monitor actions at all our locations and regularly to investigate incidents which occur on or near GCCU property.

In 2021, GCCU Security initiated five formal investigations. GCCU did not suffer losses in any of those situations. Two were law enforcement requests for video and/or still images. One request involved a hit and run accident across the street from our Silverton location. In that incident, a pedestrian crossing Montgomery Road was struck by an automobile at 11:30 PM. Unfortunately, the police were not able to identify a suspect. The other major law enforcement request for video came from North College Hill police regarding a homicide investigation. They sought images of a suspect vehicle which had traveled past GCCU's camera.

Other, less extensive investigations were performed by GCCU Security through the year, seven of which were documented. This includes other law enforcement video requests; investigations into counterfeit money coming to GCCU (in both instances, GCCU employees recognized the fake money and followed their training correctly); assisting employees with reviews of operations, and instances of GCCU members who had suffered financial losses due to frauds. The Security office remains a resource to GCCU employees and members on topics related to its mission which is to protect GCCU employees, members, and their assets through training, investigations, and inspections.

Also in 2021, GCCU's security office:

- Issued twelve email alerts to GCCU staff concerning crime trends and security issues
- Researched the backgrounds of eleven applicants seeking employment with GCCU
- Delivered two formal training classes to employees regarding robbery preparedness and other security issues. The classes included audio and video recordings of actual GCCU situations making the lessons real and easier to relate to. Both classes were "virtual," held through the Microsoft Teams platform.

Alan March
Security Officer

GREATER CINCINNATI CREDIT UNION 2021 AUDIT REPORT

“Let There Be Light”

As we weathered the storm of 2020, the pandemic continued to influence our lives. It affected our families with losses, employment status with lots working from home, and financial status. But at the end of the day, you have a Credit Union that you have entrusted us to use prudent oversight to manage your funds. Despite the above mentioned challenges, the Greater Cincinnati Credit Union continued to provide quality service along with consistent growth.

Ex-Officio Directors are appointed (non-voting) members of the Board that serve as liaisons with our outside CPA firm, Whitmer and Company. We review and report their audit findings to Board Members throughout the year to ensure that your Credit Union is being operated by Management in a safe and sound manner.

As an Ex-Officio, we participate in regularly scheduled Board Meetings and serve on various committees throughout the year. While in attendance for these meetings, we observe the overall governance of your Credit Union. Your Board members are comprised of a wide variety of diverse professionals with experience, knowledge, and commitment to ensure proper oversight. Ex-Officios also participate in formal training and development programs, along with Management and Board members to expand our knowledge and keep us abreast of any changes with policies, procedures, and any new regulations.

Whitmer and Company also provides unannounced cash audits at branches and a variety of audits throughout the year and annually. These processes are in place to ensure that every dollar and penny is accounted for and balanced against our records. The formal audits are documented and submitted at regular Board Meetings. Once again, we are pleased to report that there were no significant findings of errors or omissions, and the 2021 financials reported are accurately stated.

Thank you for your confidence as we remain vigilant with continued oversight.

Garnet Ingram (Chair), Brad Smith, Josh Adams
Ex-Officio Board Members

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Members of
Greater Cincinnati Credit Union, Inc.

Opinion

We have audited the accompanying financial statements of Greater Cincinnati Credit Union, Inc., which comprise the statements of financial condition as of December 31, 2021 and 2020, and the related statements of income, changes in members' equity and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greater Cincinnati Credit Union, Inc. as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Greater Cincinnati Credit Union, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Greater Cincinnati Credit Union, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Greater Cincinnati Credit Union, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Greater Cincinnati Credit Union, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Whitmer & Company CPAs, LLP
Whitmer & Company CPAs, LLP
Cincinnati, Ohio
March 22, 2022

GREATER CINCINNATI CREDIT UNION, INC.
STATEMENTS OF FINANCIAL CONDITION
DECEMBER 31, 2021 AND 2020

ASSETS

	<u>2021</u>	<u>2020</u>
Assets		
Cash and cash equivalents	\$ 40,345,396	\$ 23,192,295
Deposits at a corporate credit union	733,291	733,291
Time deposits	19,607,000	29,035,000
Debt securities held-to-maturity	6,000,000	-
Equity securities available-for-sale	2,425,053	2,447,770
Loans to members, net of allowance for loan losses	60,814,011	63,941,620
Other loans in process of liquidation	4,979	29,723
Accrued interest receivable	269,477	305,822
Premises and equipment	2,655,241	2,767,658
Prepaid expenses and other assets	743,617	746,886
American Share Insurance deposit	<u>1,489,902</u>	<u>1,290,430</u>
Total Assets	<u>\$ 135,087,967</u>	<u>\$ 124,490,495</u>

LIABILITIES AND MEMBERS' EQUITY

Liabilities		
Members' share and savings accounts	\$ 125,149,811	\$ 114,601,637
Line of credit	-	-
Accrued interest payable	32,130	36,956
Accrued expenses and other liabilities	<u>477,442</u>	<u>647,892</u>
Total Liabilities	<u>125,659,383</u>	<u>115,286,485</u>
Commitments and Contingent Liabilities	<u>-</u>	<u>-</u>
Members' Equity, Substantially Restricted		
Regular reserves	5,117,118	5,117,118
Undivided earnings	<u>4,311,466</u>	<u>4,086,892</u>
Total Members' Equity	<u>9,428,584</u>	<u>9,204,010</u>
Total Liabilities and Members' Equity	<u>\$ 135,087,967</u>	<u>\$ 124,490,495</u>

STATEMENTS OF INCOME
YEARS ENDED DECEMBER 31, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
Interest Income		
Interest and fees on loans to members	\$ 3,047,870	\$ 3,214,712
Interest on investments and cash equivalents	<u>634,263</u>	<u>827,466</u>
Total Interest Income	<u>3,682,133</u>	<u>4,042,178</u>
Interest Expense		
Dividends on members' share and savings accounts	<u>407,512</u>	<u>487,168</u>
Total Interest Expense	<u>407,512</u>	<u>487,168</u>
Net Interest Income	3,274,621	3,555,010
Provision for Loan Losses	<u>(74,057)</u>	<u>150,000</u>
Net Interest Income after Provision for Loan Losses	<u>3,348,678</u>	<u>3,405,010</u>
Non-Interest Income		
Income from fees and charges	735,599	703,468
Interchange income, net	494,816	485,191
Other non-interest income	<u>109,172</u>	<u>61,786</u>
Total Non-Interest Income	<u>1,339,587</u>	<u>1,250,445</u>
Non-Interest Expense		
Compensation and benefits	2,127,045	2,197,816
Occupancy	310,253	304,622
American Share Insurance premium	23,000	18,000
Other non-interest expense	<u>1,980,676</u>	<u>1,957,943</u>
Total Non-Interest Expense	<u>4,440,974</u>	<u>4,478,381</u>
Net Income from Operations	247,291	177,074
Gain (loss) on equity securities	<u>(22,717)</u>	<u>345,013</u>
Net Income	<u>\$ 224,574</u>	<u>\$ 522,087</u>

GREATER CINCINNATI CREDIT UNION, INC.
STATEMENTS OF CHANGES IN MEMBERS' EQUITY
YEARS ENDED DECEMBER 31, 2021 AND 2020

	<u>Regular Reserves</u>	<u>Undivided Earnings</u>	<u>Total</u>
Balances, December 31, 2019	\$ 5,117,118	\$ 3,564,805	\$ 8,681,923
Net Income	<u>-</u>	<u>522,087</u>	<u>522,087</u>
Balances, December 31, 2020	5,117,118	4,086,892	9,204,010
Net Income	<u>-</u>	<u>224,574</u>	<u>224,574</u>
Balances, December 31, 2021	<u>\$ 5,117,118</u>	<u>\$ 4,311,466</u>	<u>\$ 9,428,584</u>

STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
Cash Flows from Operating Activities		
Net income	\$ 224,574	\$ 522,087
Adjustments to reconcile net income to net cash provided by (used in) operating activities		
Depreciation and amortization	166,246	186,971
Provision for loan losses	(74,057)	150,000
Unrealized (gain) loss on equity securities	22,717	(345,013)
(Increase) decrease in accrued interest receivable	36,345	40,812
(Increase) decrease in prepaid expenses and other assets	3,269	43,964
Increase (decrease) in interest payable	(4,826)	(7,503)
Increase (decrease) in accrued expenses and other liabilities	<u>(170,450)</u>	<u>17,821</u>
Total adjustments	<u>(20,756)</u>	<u>87,052</u>
Net Cash Provided by (Used in) Operating Activities	<u>203,818</u>	<u>609,139</u>
Cash Flows from Investing Activities		
Proceeds from maturing time deposits	9,677,000	8,401,934
Acquisition of time deposits	(249,000)	(3,730,000)
Acquisition of debt securities held-to-maturity	(6,000,000)	-
Acquisition of premises and equipment	(53,829)	(35,984)
(Increase) decrease in loans to members, net of principal collections	3,226,410	(2,862,598)
(Increase) decrease in American Share Insurance deposit	<u>(199,472)</u>	<u>(35,828)</u>
Net Cash Provided by (Used in) Investing Activities	<u>6,401,109</u>	<u>1,737,524</u>
Cash Flows from Financing Activities		
Net increase (decrease) in members' share and savings accounts	<u>10,548,174</u>	<u>15,321,709</u>
Net Cash Provided by (Used in) Financing Activities	<u>10,548,174</u>	<u>15,321,709</u>
Net Increase (Decrease) in Cash and Cash Equivalents	17,153,101	17,668,372
Cash and Cash Equivalents, Beginning of Year	<u>23,192,295</u>	<u>5,523,923</u>
Cash and Cash Equivalents, End of Year	<u>\$ 40,345,396</u>	<u>\$ 23,192,295</u>
Supplemental Cash Flow Disclosures		
Cash paid for interest expense	\$ 412,338	\$ 494,671
Increase (decrease) in unrealized gain on equity securities	\$ (22,717)	\$ 345,013



GREATER CINCINNATI CREDIT UNION

ESTABLISHED 1935

Silverton Office

7221 Montgomery Road
Cincinnati, Ohio 45236

North College Hill Office

6899 Hamilton Avenue
Cincinnati, Ohio 45224

Westwood Office

3287 Werk Road
Cincinnati, Ohio 45211

Mason Office

7948 Mason Montgomery Road
Mason, Ohio 45040

PAST SECRETARIES

1935 – 1946	Anna Skelton
1947 – 1951	Ilo Feurt
1952	Virginia D. Hollenberg
1953	Robert L. Englert
1954	Jennie Saunders
1955	Lewis M. Harrison
1956 – 1969	Ilo Feurt
1969 – 1978	Jean Frehse
1978 – 1988	Harriet Russell
1988 – Present	Charles Dick

PAST TREASURERS

1935 – 1945	Erich T. Bergman
1945 – 1978	Clyde A. Hall
1978 – 1984	Doris Doudican
1984 – 2004	Leonard Penn
2004 – Present	Elaine Murphy

PAST MANAGERS/CEOS

1945 – 1973	Clyde A. Hall
1973 – 1973	John Wagner
1973 – 1976	Linda Hoog
1976 – 1988	John Kosey
1988 – 2019	Daryl Sawyer
2019 – 2020	John Verkley
2020 – Present	Phil Kiley

PAST PRESIDENTS

1935 – 1960	Raymond T. Fell
1961 – 1965	John F. Locke
1966 – 1978	Arthur Chesley
1978	Jean Frehse
1978 – 2000	Clifford Franklin
2000 – Present	Harriet Russell

PAST VICE PRESIDENTS

1935 – 1960	John F. Locke
1961 – 1965	Arthur Chesley
1966 – 1978	Arthur Havlovic
1978	Cora Fitch
1978 – 1988	Wylie Ferguson
1988 – 2000	Harriet Russell
2000 – 2004	Wylie Ferguson
2004 – 2011	Sheila Taylor
2011 – 2019	Judy Meiering
2019 – 2020	Phil Kiley
2020 – Present	Joyce Hooks

The Credit Union Brings Together The Services You Need For A Better Life.

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www.trinitycredit.org

Arrangements can be made to meet with
the Financial Center representatives at their
offices or at any Credit Union branch office.
Representatives can be reached at their offices.